

## **WILLIAM G. MELKI**

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### **PROFESSIONAL QUALIFICATIONS**

- **Bar admission (1):** Beirut Bar (since 2011).
- **Languages (3):** Fully fluent in **French, English and Arabic**.

### **EDUCATION**

- **Boston University School of Law, Boston, MA**  
LLM in Banking and Financial Law, August 2012 – May 2013  
Courses included: Hedge Funds, Mergers and Acquisitions, Project Finance and transactional lawyering. Successfully led two drafting and negotiating exercises in Project Finance and Transactional Lawyering.
- **The Hague Academy of International Law, Netherlands** Private international law summer program, July-August 2011
- **Université Saint Joseph, Faculté de Droit et de sciences politiques**  
Lebanese Law degree, 2010  
Activities:  
Elected as Student body representative for two consecutive years, managed the budget and organized conferences for the student body. (2008-2010) - Founder of “*Trait – d’union*” student association (2007).
- **Georgetown University, Washington, DC**  
Certificate of completion - Advanced Level Legal English Proficiency program, 2010.
- **Grand Lycee Franco-Libanais de Beyrouth – French Scientific Baccalaureate**, 2006

### **PROFESSIONAL EXPERIENCE**

- **Lebanese American University (LAU) - School of Business, Beirut Campus, July 2014 to date.**  
Adjunct Faculty teaching Legal Research and writing - Legal Ethics - Investment Funds and Startup and technology law, to graduate students.  
Additional involvement: Member of the admission committee, and had a leading role in the organization a study abroad session for LAU students to take courses in the LAU New York campus taught by internationally recognized professionals and law professors.
- **Melki & Associates – Law Firm – Hazmieh, Lebanon, January 2014 to date.**  
Managing Partner in charge of the corporate/banking and finance practice. We regularly advise on commercial/corporate matters, Merger and acquisition transaction in Lebanon, the GCC and Europe. We also advise on critical banking and finance matters from a legal and regulatory perspective.
- **Royal Financials SAL – Beirut headquarters, January 2017 – December 2017.**  
Chief legal officer, heading a team of four in the Legal department. The company has offices in Australia, Cyprus and Lebanon and was in the process of opening an office in the United Kingdom. The worldwide legal operations were carried out from the Beirut office and my team was in charge of the following tasks: drafting agreements, reviewing agreements, drafting account opening forms, managing litigation cases, licenses and regulatory matters, handling communication with regulators, legal aspect of human resources.
- **Dewey & LeBoeuf LLP – London, United Kingdom, Feb 2012–May 2012:**  
International associate in the Corporate Finance department – capital market team. Worked on corporate and sovereign bond issuance and securities transactions, drafting and updates prospectuses, offering memoranda.
- **Badri and Salim El Meouchi Law firm – Lebanon office, Oct 2010-May 2011.**  
Trained on major Banking and finance matters in Lebanon. Advised on a major M&A deal in the region and had a leading role in the legal due diligence (corporate, regulatory and employment sections). Drafted, reviewed and advised on a wide array of local and international agreements, MOUs and term sheet with a focus on banking and financial law and commercial transactions.  
Typical tasks: Drafting and reviewing of distribution agreements, letters of intent and share purchase Agreements – Wide access to high profile data room with in depth reviewing of M&A documents – Correspondence and meeting with clients – Participated in negotiation meetings with partners.
- **HSBC Main Branch – Treasury department, September 2008**  
Intern In the dealing room, carried on all kinds of Spot deals, Forward deals, Swap deals.

### **EXTRA-CURRICULAR**

- **Children's Cancer Center of Lebanon - American University of Beirut Medical Center, September 2010 – May 2011:** Volunteer with In-patients 4 hours per week (educational games – companionship).
- Interest in sports: Basket Ball – Tennis – Ski and fishing.